

## **Martin Clark**

Educated at Oxford University, where he won the Maurice Lubbock prize for the top first class honours degree for Engineering, and with over more than 20 years in worldwide carrier and enterprise telecommunications, Martin Clark has amassed a wealth and breadth of experience in telecommunications at the highest international level. His experience and skills cover public voice and data networks, Internet and IP networks, mobile networks, transmission and radio networks, corporate networking telecommunications management and operations.

Martin commenced his career as Strategic Network Planning Manager for British Telecom International in 1981, where he was responsible for engineering the international voice, ISDN and intelligent network of the UK. During an eight year span he gained detailed knowledge of carrier network planning and operations at an international level and the international standards and planning bodies which go with them (CCITT: now ITU-T). His period of office spanned involvement in the deregulation and privatisation of BT, as well as the deregulation of the national and international telecommunications markets. He was an early participant in network interconnection negotiations and mobile networking.

Subsequently, Martin has held senior positions at GrandMet as Group Telecommunications Manager of the telecommunications assets of the UK's sixth largest conglomerate, as Network Development Manager for Cable & Wireless Europe (in Frankfurt, Germany from 1991) and as a senior manager at Deutsche Bank network department, DGN and CNI (the forerunners of the present-day ARCOR – Germany's second largest public carrier). Cable & Wireless and CNI brought further extensive experience of networking start-up companies, business planning, telecom regulation, interconnection, network architecture planning and major project management.

During the latter 1990s, Martin was again involved with a start-up. This time, one involved in ATM broadband wireless. Martin was European Technical Director of Netro from start-up to beyond Nasdaq IPO. Martin also worked as a Freelance Telecommunications consultant, specialising in large scale telecommunications services, network design and project management. His client included many major names: ANS (one of the first US Internet providers), ARCOR, Exco Bierbaum (financial broker), Lucent, Microsoft, NEC, Pacer International (project management), Siemens, Spütz, UUNET (Internet provider), VDE (German association of the electrical industry)

Martin Clark is a registered European Engineer (Eur. Ing.), a Chartered Engineer (C. Eng) and a Member of the Institution of Electrical Engineers (M.I.E.E.). He is also a internationally-renowned technical author [published by Wiley: Networks & Telecommunications; Managing to Communicate; ATM Networks; Wireless Access Networks; Data Networks, IP and the Internet]

September 2003

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